

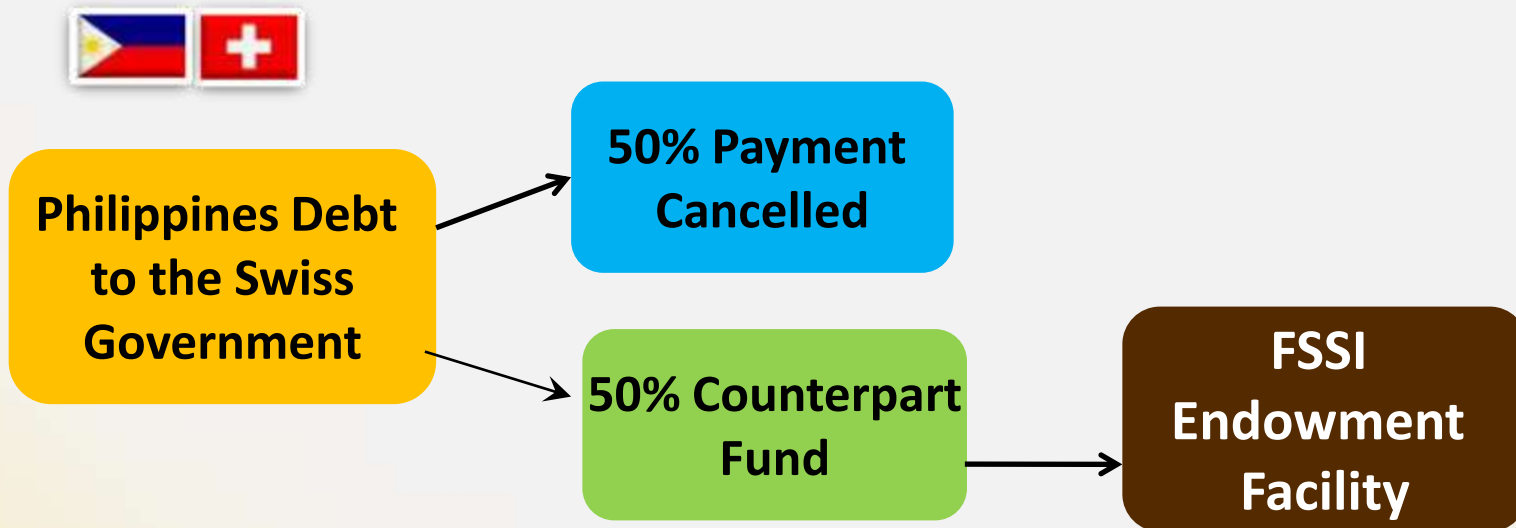
Sustaining the Development Work of NGO/CSO Networks

FSSI Strategic Plan for 2011-2016



Our Roots

Product of a debt relief program



Our Network

Our members

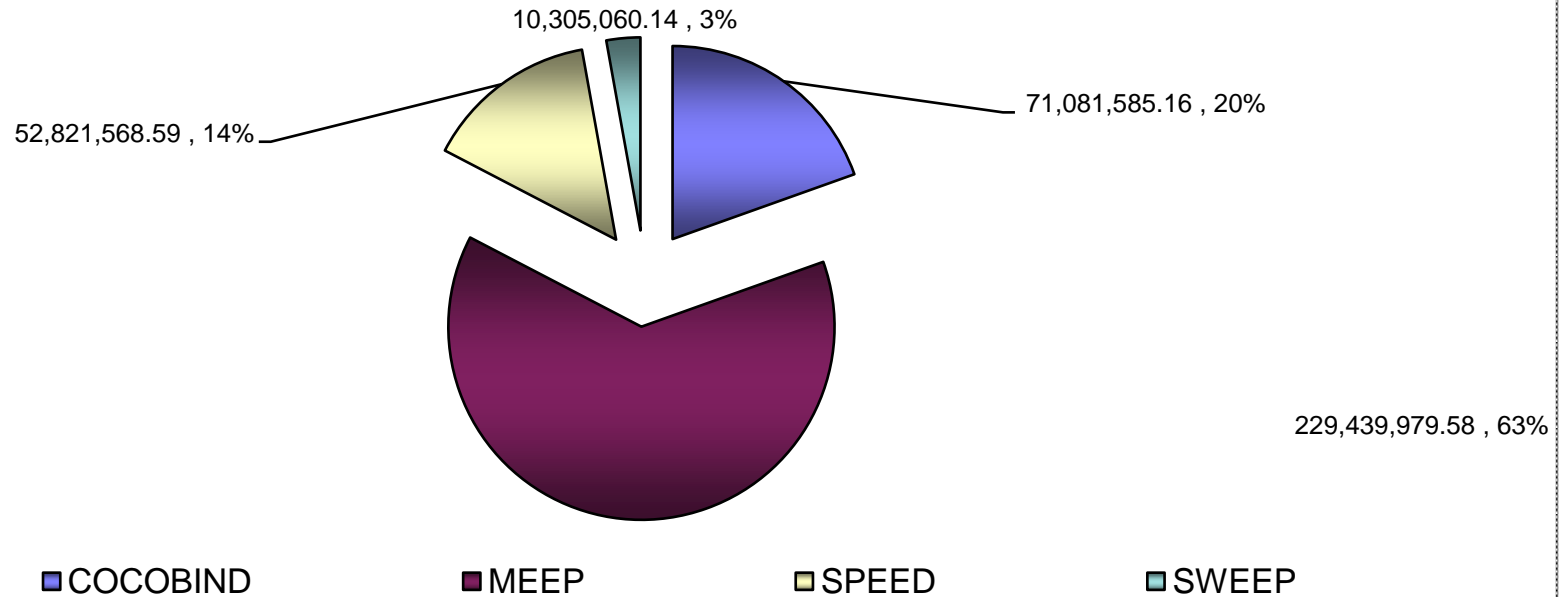


Past Program Focus (2004-2010)

MEEP	Streamlining partnerships, maintaining partners w/ good 3BL adherence (“greening microfinance”)
CO2BIND	Consolidating existing coir players and strengthening their economic viability performance
SPEED	Supporting enterprises with potential for sub-sector development
SWEEP	Enhancing Partnership, Increasing 3BL Commitment
FSCS	Scaling up start-up enterprises with good 3BL potential

Portfolio Distribution Across Programs

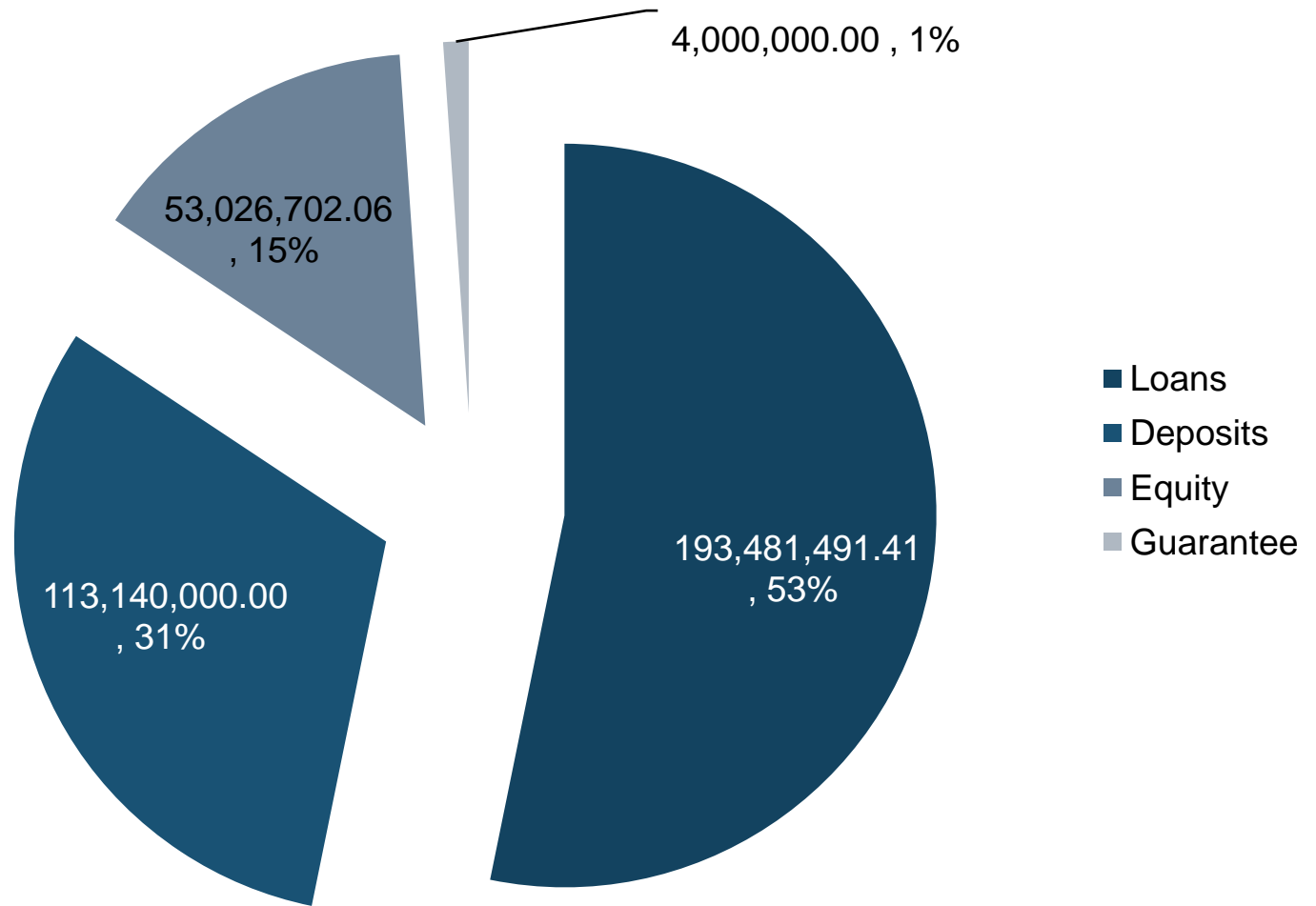
Development Portfolio Distribution by Program



Project Distribution by Program

Program	Development Portfolio	Number of Projects
COCOBIND	71,081,585.16	13
MEEP	229,439,979.58	29
SPEED	52,821,568.59	18
SWEEP	10,305,060.14	8
Total	363,648,193.47	68

Portfolio Management – Portfolio Mix



Context of Successor Plan

- Incorporates the experiences and lessons of FSSI in implementing the MTDP, 2004 to 2010
- Considers the prospects and challenges in the Philippine development landscape

Our Vision

A **just, sustainable**
and **empowered**
communities, recognizing
diversity of
cultures, respecting
integrity of creation and
realizing the **fullness of**
life.



Our Mission

A sustainable
resource
institution
committed to
**social
investments**



that facilitate the entry and participation of poor
Filipino communities for the **development of
just, local economies.**

Our Core Values



- **SOCIAL JUSTICE**
- **STEWARDSHIP**
- **ENVIRONMENTAL SUSTAINABILITY**
- **GENDER EQUALITY**
- **GOOD GOVERNANCE**
- **CULTURE OF EXCELLENCE**

Goal

By 2016, FSSI would have contributed to the sustainability of local economies and ecosystems in focus and priority areas in the Philippines

VISION: A just, sustainable and empowered communities, recognizing diversity of cultures, respecting integrity of creation and realizing the fullness of life.

MISSION: FSSI is a sustainable resource institution committed to social investments that facilitate the entry and participation of poor Filipino communities for the development of just, local economies.

Goal: By 2016, FSSI would have contributed to the sustainability of local economies and ecosystems in focus and priority areas of the Philippines .

Objectives

Support strengthening & establishment of social enterprises

Facilitate participation of communities in the development and growth of social enterprises

Support creation of a conducive environment

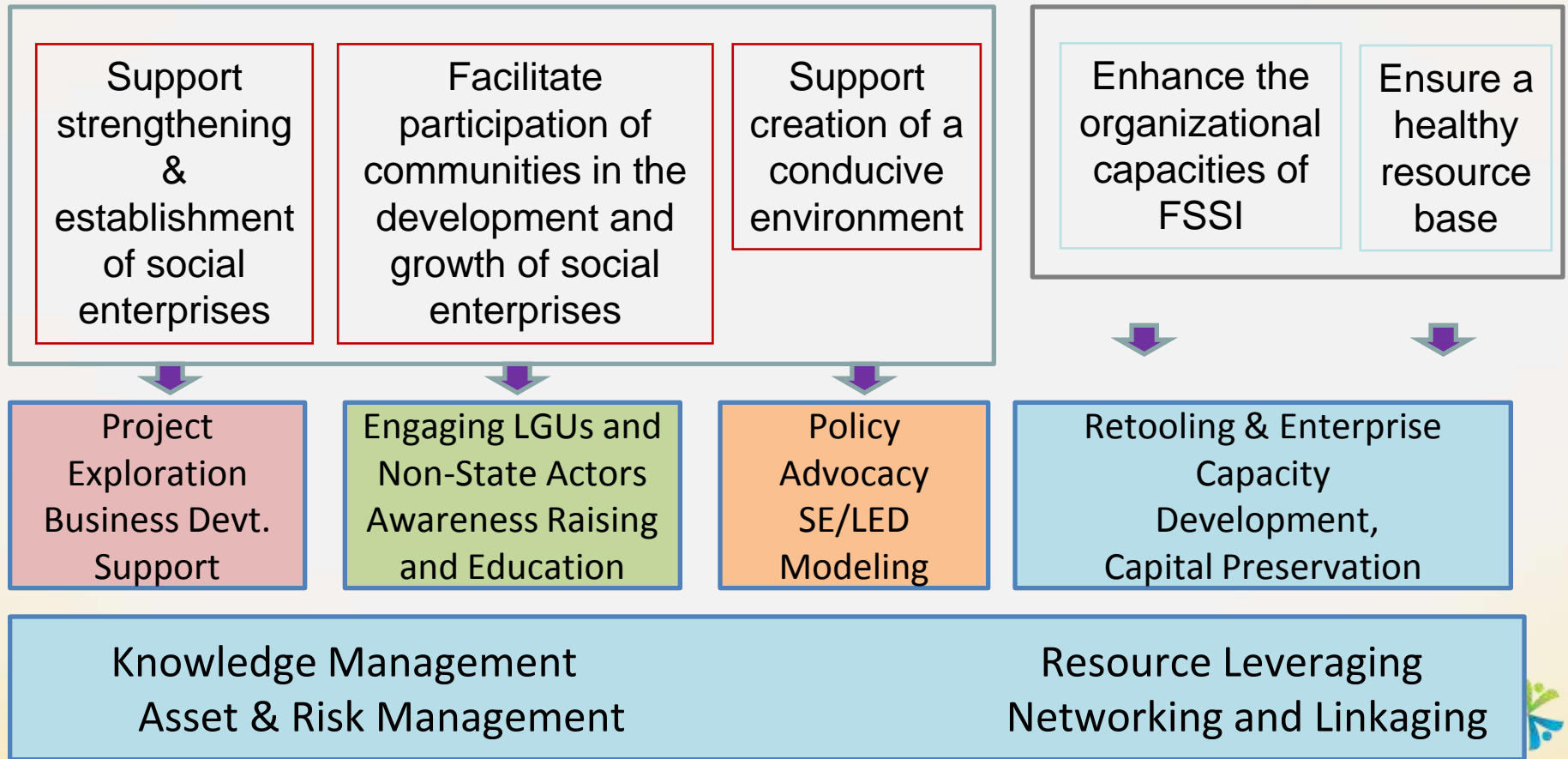
Enhance the organizational capacities of FSSI

Ensure a healthy resource base

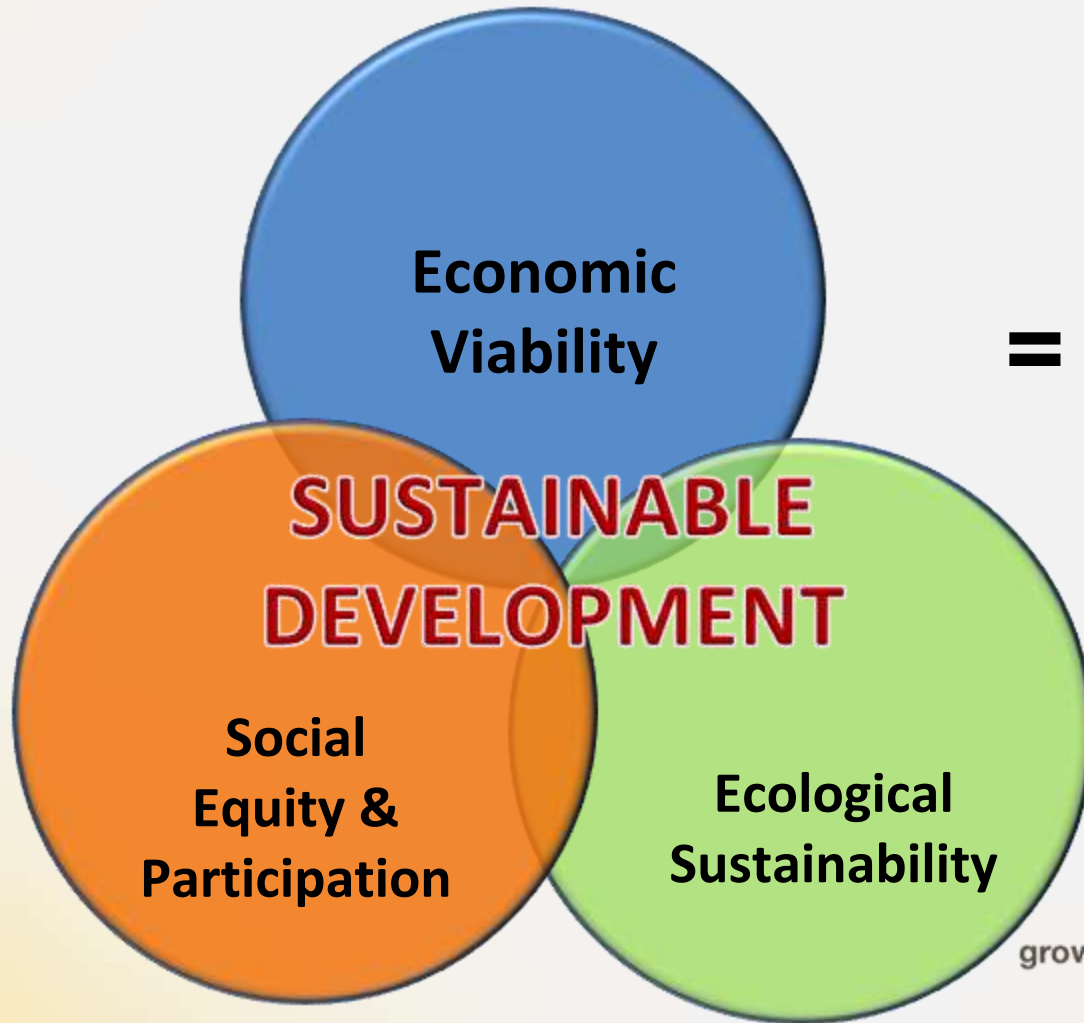
External

Internal

Objective-Strategy Link

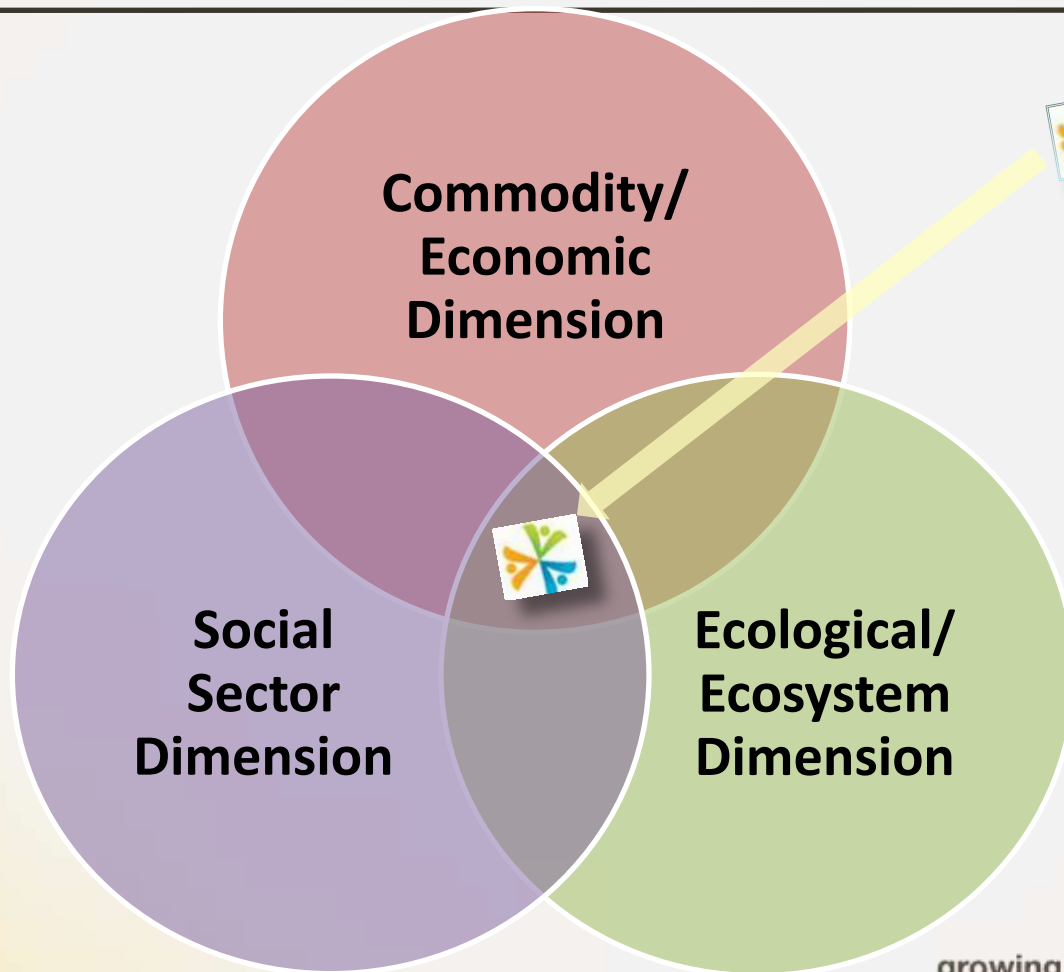


Our Bottom-lines for Partnership



= **3BL**
Agenda

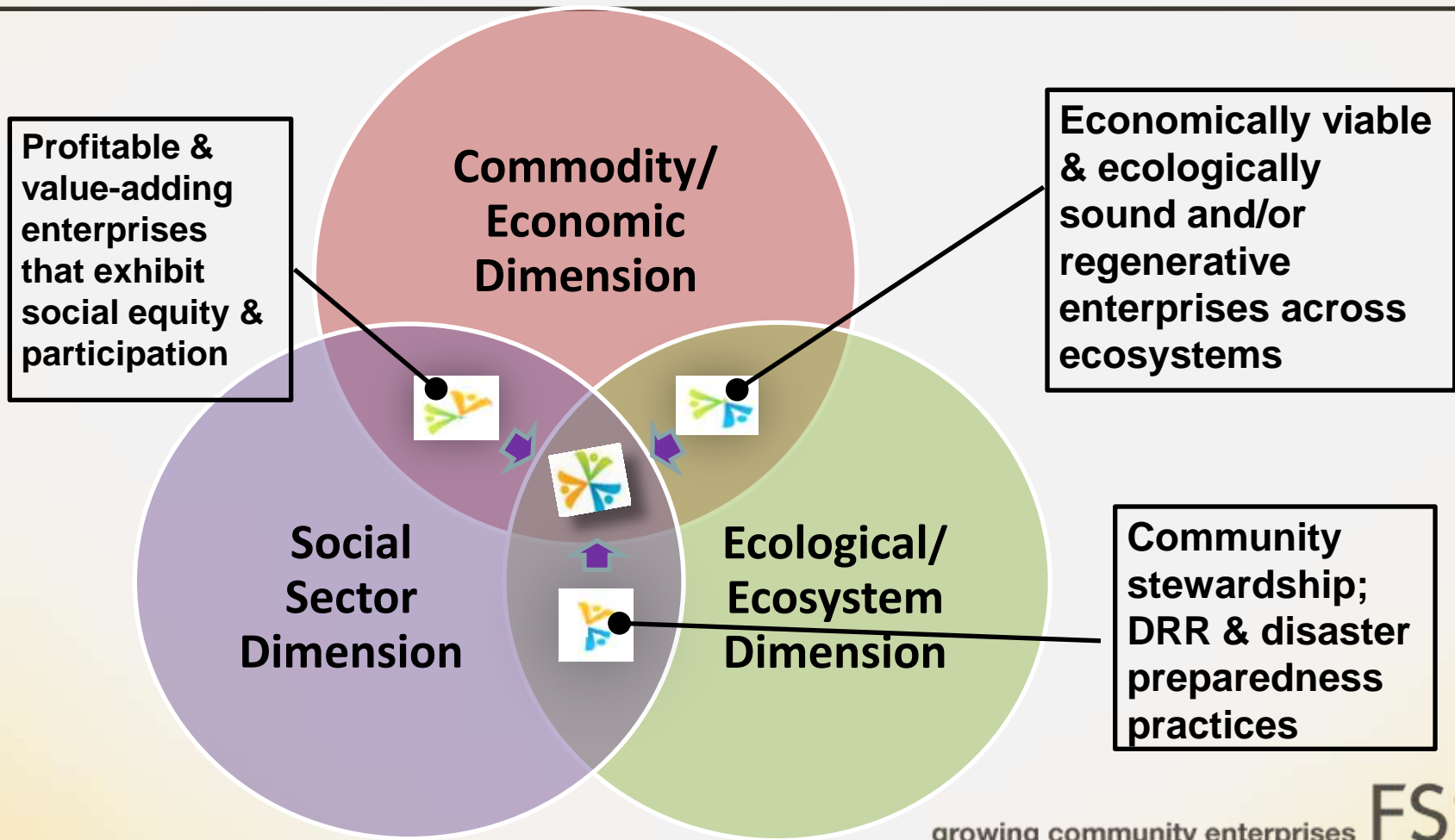
Program Focus & Scale



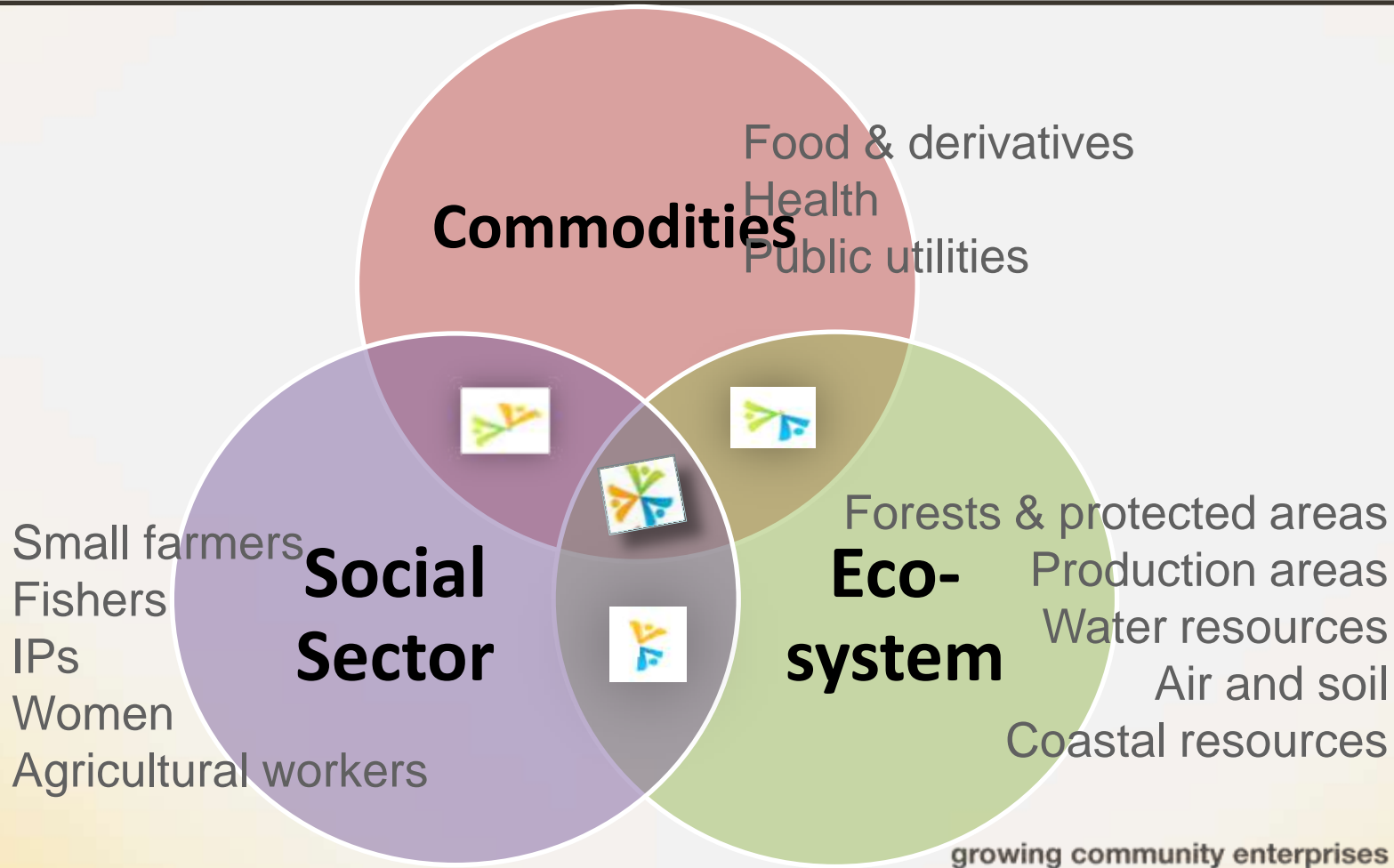
- Convergence or focus areas where sustainable local economy development happens.

- Sustainable communities = confluence & interaction of people (& their culture), economic produce, and ecology

Program Focus & Scale



Program Focus & Scale



Promoting Eco-Enterprises

FSSI 3BL AGENDA

Our Bottom-lines

**Economically
Viable**

**Ecologically
Sound**

**Socially
Equitable**



Eco-Entrepreneurship



Community-based enterprises that promotes local economy development

3BL Parameters

SOCIAL EQUITY

Opportunities for strengthening governance, management capacity and competence of community members to engage in productive enterprises;

Participation of locals and various sectors (women, farmers, workers, fisherfolk) in the actual project operation through sustainable gainful employment or access to capital or productive assets such as savings or capital build-up;

Opportunities for gaining control and ownership of productive enterprises through equitable distribution and sharing of resources and earnings.

ECOLOGICALLY SOUND

At the very least, it is environmentally benign

Provides opportunity for (if not yet directly employing) cleaner and sustainable production systems

Provides for a safe, healthy and favorable work environment

Enhances, protects or rehabilitates the environment

ECONOMIC VIABILITY

Presence of a clear and viable financial plan involving commercial viability criteria

Strong market demand and/or prospects for expansion of the business/project

Appropriateness and effectiveness of management structure

Effectiveness of technology employed

3BL Parameters

SOCIAL EQUITY

ENTRY & PARTICIPATION OF THE POOR: Will it involve a significant number of marginalized communities? Will it facilitate access to new knowledge, skills or technology

BENEFITS TO THE POOR: Can they derived gainful employment? Does it promote fair labor practices? Can it facilitate equal access to social goods & services

OWNERSHIP & CONTROL: Is there opportunity for participation in decision-making, for equitable distribution and sharing of resources, for access to productive assets?

3BL Parameters

ECOLOGICAL SOUNDNESS

TECHNOLOGY/PRODUCTION PROCESS: Are the raw materials needed renewable? What environmental impacts are created (waste/pollution, energy, water)? Can it be mitigated? What systems can be integrated to reduce environmental impacts?

REGULATORY SYSTEM: Does the market system recognizes impacts to the environment? Are there resources, standards or legislations needed to improve environmental performance of enterprises in the sub-sector?

PRODUCT USE: Can the product be used to protect or enhance the environment? Is the market willing to pay premium or value for environmental protection? If not, what can be done?

3BL Parameters

ECONOMIC VIABILITY

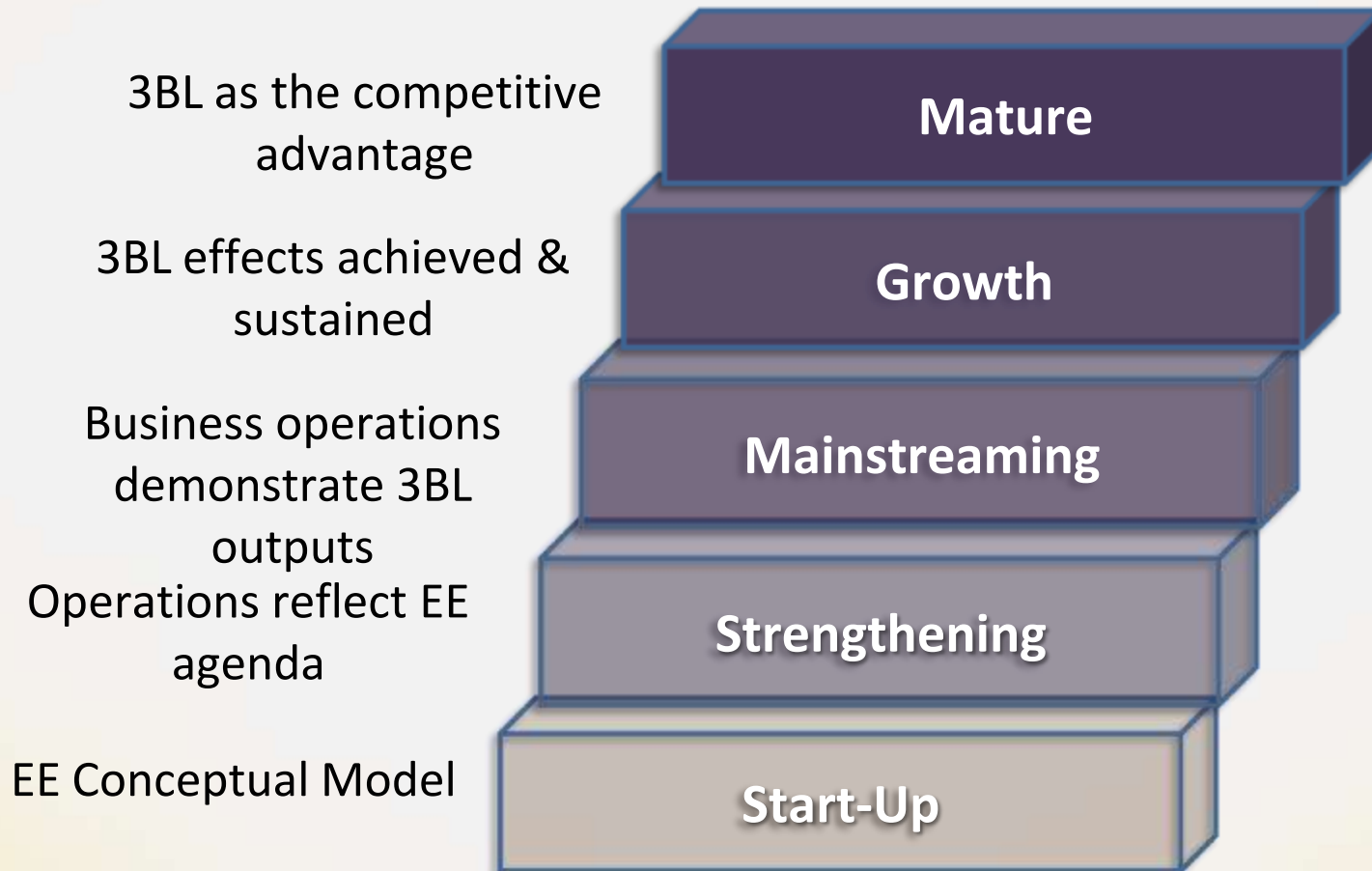
VALUE CREATION : Where do we create the highest economic value in the chain?

MARKET SYSTEM: What are the prevailing rules of the game? Who are the players? Is the market efficient? Is it democratic or does it perpetuate inequity? Does it destroy or enhance the environment?

ENABLING ENVIRONMENT: Policy environment; barriers to entry & exit, research & technological support, financial investments

INTERNAL COMPETENCIES: Capital, entrepreneurial ability, labor supply, etc

EE Model Building




Thank You.



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